

Business Segment

Contribution towards Group Revenue

HEALTHCARE

- Sunshine Healthcare Lanka Ltd.
- Healthguard Pharmacy Ltd.

Built on long-term partnerships with trusted international and local principals, we provide comprehensive solutions for healthcare, pharmaceuticals and medical devices through these two fully-owned subsidiaries, with the latter covering the retail sector.



CONSUMER GOODS

- Watawala Tea Ceylon Ltd. (WTCL)

The largest branded tea company in the country, WTCL is a joint venture between Sunshine Holdings and Pyramid Wilmar. Its tea brands are trusted names in the domestic and international markets.



AGRIBUSINESS

- Watawala Plantations PLC
- Watawala Dairy Ltd.
- Hatton Plantations PLC

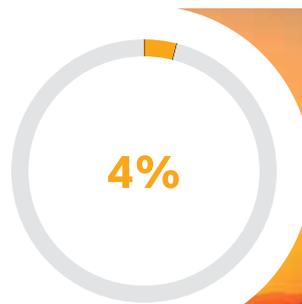
Supported by Singapore-based strategic partners.



ENERGY AND OTHER

- Sunshine Energy (Pvt) Ltd. (SEL)

A fully-owned subsidiary, SEL contributes to the national grid through three mini-hydropower and one rooftop solar plant with a combined capacity of 7.1 MW and is exploring other renewable energy sources.

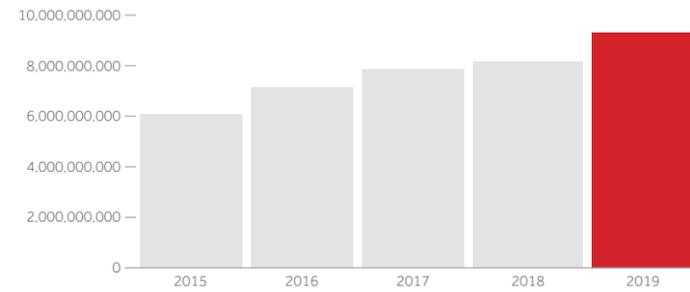


Strategic Alliances



Performance Highlights of the Year

- Revenue improved 14.1% year on year to Rs. 9.3 Bn.
- Healthguard provided approximately 14% of sector revenue
- Net profits increased by 42%



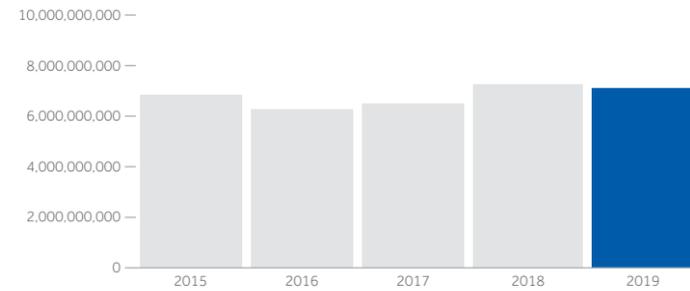
Outlook for 2018/19 and Beyond

With 10.5% market share, looking for an increase in share through mergers and acquisitions.

Business Partners

- Keells • Cargills • Arpico
- Laugfs • Sathosa

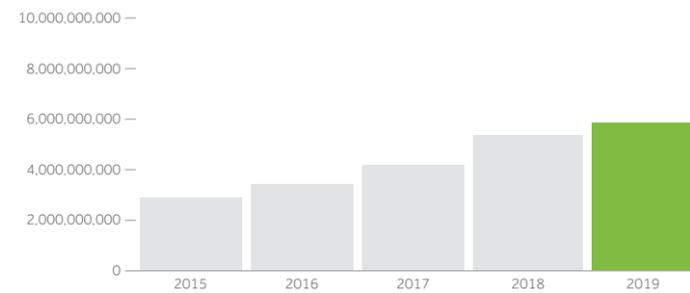
- Revenue improved 8.9% year on year to Rs. 5.85 Bn.
- Market leader in branded teas with 36% market share
- Net profits increased by 66%



Continued investment in Zesta, Watawala, and Ran Kahata. Diversification of product portfolio with healthy beverages.



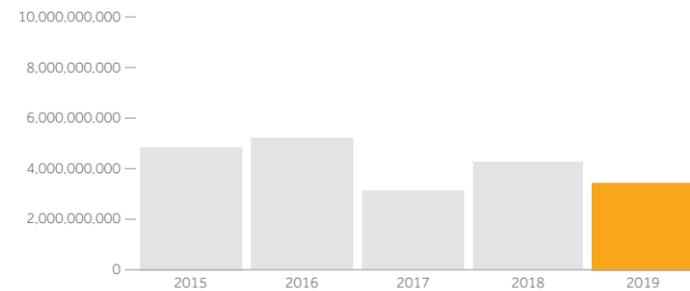
- Revenue decreased 2.6% year on year to Rs. 7.1 Bn.
- Palm oil production contributed approximately 43% of sector revenue
- Net profits decreased by 45%



Continued focus on tea and palm oil, while looking to scale up dairy business and exit tea plantation business.



- Revenue improved 43% year on year to Rs. 356 Mn.
- Renewable energy posts best results in five years
- Net profits increased by 32%



We are seeking to diversify our renewable energy generation to other sources such as solar, with the potential to significantly contribute to the annual 6-7% increase in the country's power demand.



We are a growing concern - with big plans to keep growing.

Our story, as told in this Annual Report, reflects the personality of our brand. It is narrated in relation to our Mission to grow our enterprises to be industry leaders. As we illustrate how we create value and blaze a trail, we also tell our story in relation to our values: trust, integrity, responsibility, perseverance and innovation.

With half a century under our belt, we are a conglomerate that consists of diverse subsidiaries spanning four vital sectors of our country's economy: healthcare, agribusiness, consumer goods, and more recently, renewable energy.

From our modest genesis in 1967, we have held true to the family values that have brought us this far. An entrepreneurial spirit, solid partnerships, strategic alliances with leading global companies, strong values, and a Strategy and Mission that's fit for the future – these are the elements that will drive us on from strength to strength.